

For Superstar Salespeople Only:

Lindner Capital Advisors, Inc. (LCA) is a Registered Investment Advisor, servicing Investment Professionals and their clients by providing a Turn Key Asset Management Solution for wealth preservation and asset growth. We are currently seeking Key Account Managers/External Wholesalers who are Superstar performers.

Title: Key Account Manager/ External Wholesaler

Industry: Financial Services

Position: Establishing Relationships with and Selling Investment Advisory Services to:

- Broker/Dealers and Registered Representatives,
- RIA's and Investment Advisor Representatives, and
- Investment Oriented CPA's & Attorneys

Status: Independent Contractor

Compensation: 100% commission-based compensation.

Don't even call unless you have a burning desire to succeed, are extremely customer oriented, highly motivated, never say die, develop deep and meaningful rapport with your clients, communicate with piercing persuasiveness, believe you can be the best at almost everything you do, and you can prove it.

Annualized Earnings Potential: At the end of the first year - in excess of \$125,000; at the end of the second year – over \$200,000.

Who should not call: This position is not for the person looking for a base salary and the opportunity to make small incremental commissions.

Who should call: This position is designed for the individual who is looking to invest in their self and their business. The ideal candidate will have influence with decision makers in independent and/or insurance based Broker/Dealers or with independent Registered Investment Advisors.

Call Newton Gill at 770-977-779 between 9-11 a.m. Eastern Time to schedule a phone interview.

Lindner Capital Advisors, Inc., 600 Village Trace, Bldg 23, Suite 300, Marietta, GA 30067
Ph: 770-977-7779 or 800-229-4306, email; sales@lcaus.com, website: www.lcaus.com

Position Description:

Title: Key Account Manager/External Wholesaler

Location: Marietta, GA

Work Experience: 10 Years+

Education: Bachelor's Degree

Responsibilities, within assigned territory:

- Facilitate the signing of new selling agreements with broker/dealers and registered investment advisors with whom LCA does not have an existing relationship.
- Create, maintain and cultivate relationships with Management and Relationship Managers affiliated with broker/dealers and RIA's with whom LCA has a selling agreement.
- Promote LCA's advisory services throughout assigned territory.
- Promote Lindner's affiliation with Dimensional Fund Advisors (DFA).
- Present LCA's sales and marketing presentation to Management and Relationship Managers throughout assigned territory.

Requirements:

- Bachelors Degree
- Current Series 7 and 65 preferred
- Minimum five years full-time employment with a financial services company
- Proven selling and relationship building skills
- Proficiency with Microsoft office
- Excellent interpersonal skills and a team player
- Strong planning and organization skills

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